



PC Consulting ***** International Consulting for Luxury Hospitality

Luxury Hospitality Consulting

Specialising in the transformation and development of luxury hospitality and high-end real estate, we are proud of our adaptability and commitment to excellence. Find out how we can contribute to your success.

Transforming Excellence into Experience

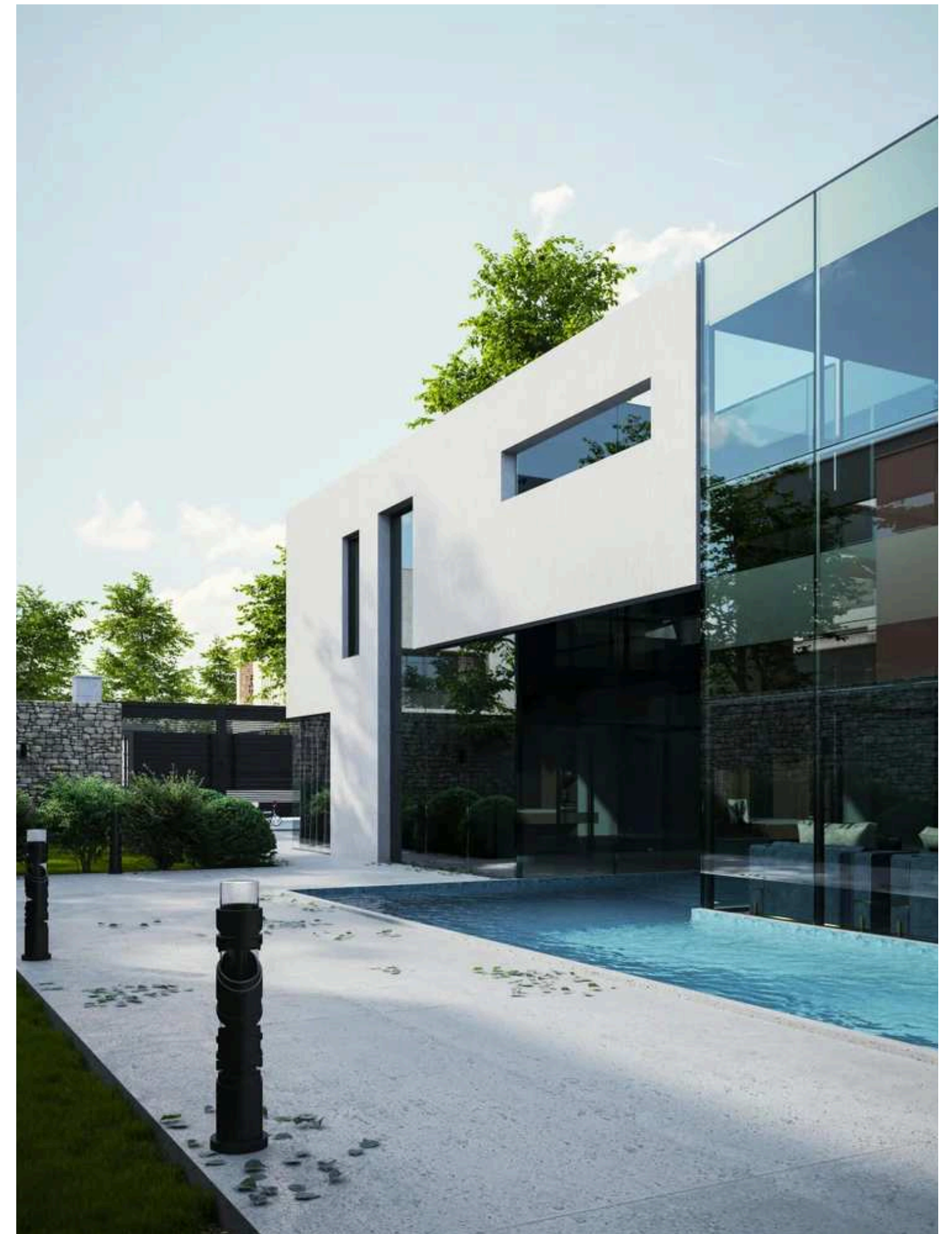
With over 22 years of expertise in luxury hospitality, PC Consulting assists property owners and institutional investors in developing and enhancing exceptional real estate portfolios. Our operational mastery extends from premium destinations on the French Riviera to the most demanding markets in Europe and worldwide.

Our Expertise

Patrick Cosculluela, CEO, brings a strategic vision proven by his experience in management with leading international groups: Luxury Retreats (European expansion), founder of Domaine De Luxe, and a recognised expert in asset management for Ultra High Net Worth clients.

PC Consulting's Methodology

Our integrated methodology ensures revenue optimisation and asset appreciation while creating exceptional client experiences that foster loyalty and generate sustainable profitability.





Family Offices & UHNWI

- Multi-site **Property Management**
- Second-home **Portfolio Optimisation**
- Transforming Private Estates into **Profitable Assets**
- **Premium Concierge Services** for High-Net-Worth Families

Investors & Funds

- **Developing Luxury Villa Collections** (such as our experience with Bourne Capital or Villazzo)
- **Acquisition and Renovation** of Exceptional Properties
- Premium Repositioning and Upscaling **Strategies**
- Geographical Expansion into **European Luxury Destinations**

Hotels & Hospitality

- **Boutique Hotels** (5-50 rooms) looking for a strong identity
- **Historic Properties** requiring renovation and repositioning
- **New Hotel Concepts** in emerging destinations
- **Transforming Properties** into charming hotels

Residences & Villas

- **Luxury Villa Collections** (like Domaine De Luxe)
- **Iconic Properties** in premium destinations
- **Private Residences** to be converted into high-end seasonal rentals
- **Estates & Châteaux** that require a hospitality vision

Excellent Services for Luxury Hospitality and Real Estate

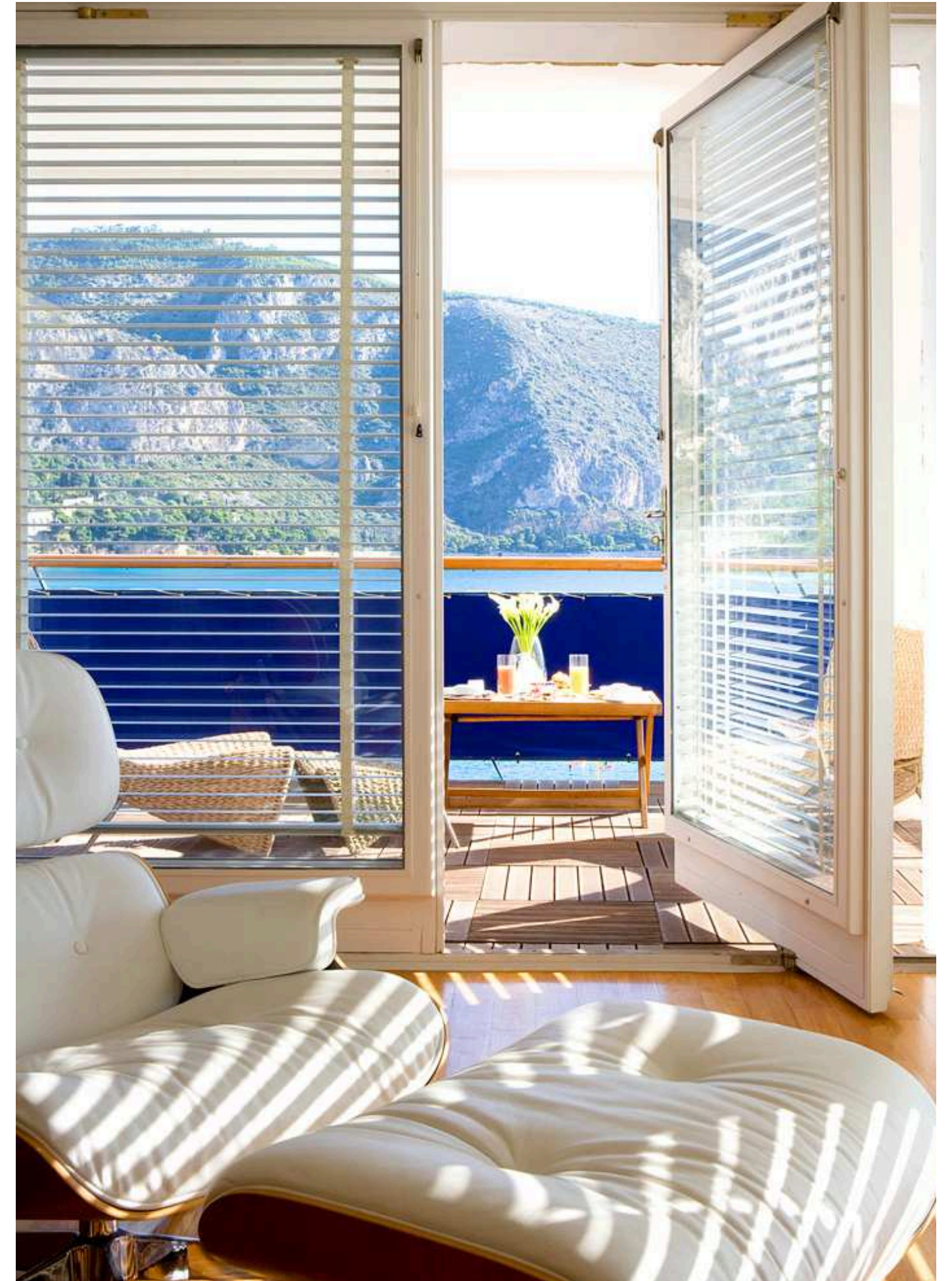
Discover our bespoke consulting services, designed to meet the specific requirements of the luxury sector. From strategy to management, we support your success with unparalleled expertise.

Our Consulting Services

We offer a full range of consulting services, including:

- Development & Strategy
- Asset Management
- Hospitality & Experiences
- Advisory & Support

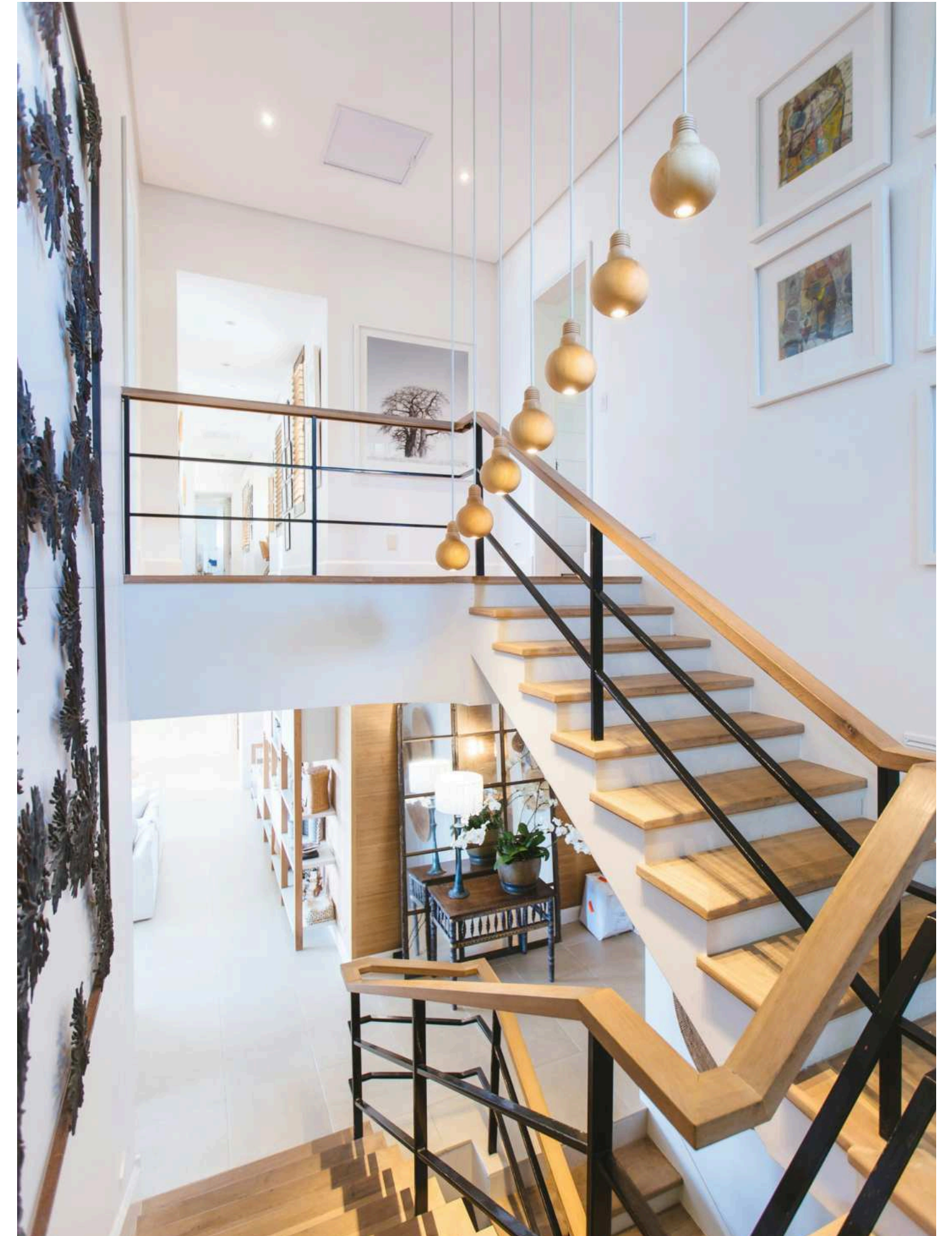
All tailored to the specific needs of our clients in the luxury sector.



Our Unique Approach

What sets us apart:

1. **Operational Vision:** We have 25 years of on-the-ground expertise and a track record of concrete results.
2. **Operational Network:** Our established network of property owners spans across Europe.
3. **Owner-Operator Approach:** Our owner's perspective covers the entire value chain.
4. **Ultra-Premium Specialisation:** We work with an exclusive UHNW client base and maintain a minimum 5-star luxury standard.
5. **Unique Regional Expertise:** We are based on the French Riviera with an established European network.
6. **PC Consulting Method:** We provide owner audits, competitive benchmarking, and performance monitoring.
7. **Results-Driven:** Our performance is proven, with examples such as Domaine De Luxe and Luxury Retreats.



Expertise & Key Skills

Strategic Vision & Leadership

- Strategic vision and development of innovative concepts
- Transformational leadership
- Management of complex international projects
- High-level negotiation

Marketing & Commercial

- Marketing and business development
- Development of premium offers
- Optimised pricing strategies
- Luxury brand positioning

Operational Management

- Management of multi-site properties
- Optimisation of operational performance
- Financial and budgetary analysis
- Supervision of large-scale renovations

Client Relations & Hospitality

- UHNWI client relations
- High-end personalised service
- Management of exclusive events
- Luxury hospitality



Success Stories

Discover how our luxury real estate and hospitality consulting solutions have helped our clients achieve their strategic goals. Benefit from our Key Success Indicators and Key Success Factors.

"At PC Consulting, we transform operational expertise into sustainable financial performance, creating exceptional value for our clients and their assets."

Our Projects

- Global Members Club (based in the UK)
- Domaine de Luxe
- Luxury Retreats
- Villazzo
- OYO Vacation Homes - Hotels (Europe)
- Domaine Louise
- Villa Finder
- Private Owners (in France, Italy, Greece, England, USA, Switzerland, Spain, and more)





Contact us

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